



Mariners Trust AGM Meeting Minutes

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| Wednesday 31st October 2018 | Time : 19.00 | Venue: Trust Bar |
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1) Chairmans Report

Alan Rutter opened the meeting and gave apologies for last minute apologies from Ian Townsend and Jon Wood for illness and work commitments respectively. He then gave his annual report as Chairman of the Mariners Trust (Copy attached at end of minutes). DS asked why we have stopped paying the £30k. AR explained that we will still be contributing to the club financially, however the £30k is no longer directly linked to our place on the board of the club. Chris Parker asked if we have any input into where the funds will go. AR responded that we will aim at the transition from YDA to senior players, which is currently missed. Also, stadium improvement to improve the fans matchday experience. DR added that we will consult with fans and decide accordingly

2) Treasurers Report

In the absence of Ian Townsend, Terry Rudrum delivered the treasurers report (copy attached at end of minutes). Chris Parker acknowledged that the loss the Trust have made is due to the payments to the club which as well as the £30k included contribution towards the cost of Sky TV .Following consultation with fans we ~~also~~ have stopped paying for this in the Trust bars as the cost of this outweighed the income it generated. The Trust note that our fundraising has declined of late but we have plans to increase going forward with a number of initiatives, however as always this is influenced by the performance on the pitch and general feelings around the club. The



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CONNECTING CLUB & COMMUNITY

slump at the end of last season definitely has a knock on effect on Trust finances in terms of bar usage and participation in events such as the open day and quiz nights. Derek asked if bar prices are consistent across all bars and events. Sharon confirmed they are – part of our agreement with the club is that prices are matched across the whole stadium. We currently manage 8 bars, the club manage 2.

3) Appointment of independent Examiner

DH Tuck & Co will remain our independent examiner for account purposes. Proposed by Chris Parker. Seconded by Stuart Raithby.

4) Election of Board Members.

We have 1 board member due for re-election (Stuart Raithby) and 2 spaces on the board due to people leaving. Dave Roberts and Ian Keightly are currently co-opted onto the board.

Re-Election of Stuart Raithby to the Trust Board – Proposed by Derek Snell. Seconded by Chris Parker.

Election of Dave Roberts to the Trust Board – Proposed by Graham Hackney. Seconded by Sandii Raithby

Election of Ian Keightley to the Trust Board – Proposed by Sharon Dobbs. Seconded by Stuart Raithby

END OF FORMAL MEETING

Open Meeting –

Derek asked if any Trust Member discounts can be negotiated with the club?



AR explained that we have negotiated with regards to the season tickets and a 5% discount in the club shop. For the double discount days the club have, this will also apply to Trust members which would give them 10%

Derek suggested more incentives are required to join the Trust.

AR responds that we have lots of ideas in the pipeline, however we have had a huge problem with our membership system that has taken a long time to resolve. We now have a volunteer who will manage memberships, and once this is in place we can really push forward with incentives.

Derek asked what our membership figure is as of today, compared to last year.

DR doesn't have exact figures to hand, but we think we are around 850 today, compared to 1100 last year. As we have not been in a position to issue reminders when memberships lapse, there may be lots of people who think they are still members who are not. This can be addressed once the membership volunteer is in place.

Graham asked about i-follow and if the club have an unofficial stance?

DR said they have concerns about how it will affect home gates and income, similar to how they reacted to Radio Humber's live commentary of home games. Lots of exiles would no doubt make good use of i-follow, however as a Trust we are very nervous of it and feel it is a long term threat. Kristine is to attend a meeting with the EFL shortly where this will be discussed. The EFL have asked the club not to release numbers of watchers for the games that have used i-follow just yet while they analyse the impact.

Chris Parker raised that there is little in the way of communication back from GTFC board level via the Trust which is why some people don't see the value of the board place. Understandably, certain things will be confidential, but the fans should have more feedback from the meetings.



AR agreed and we will follow this up and try to issue more regular updates from club board meetings and also meetings with the club officers

Graham asked if there is any news on relocation?

DR updated that the club favoured Peaks Parkway at the time but obviously that now looks to be off the table in favour of Freeman Street which is now back on the table after initially being ruled out by the council in the initial assessments. The club's position has always been that they need a scheme that provided the benefit of lower operating costs and more ongoing income streams. It also needs to provide the community facilities highlighted in the scheme. The Trust are keen to work closely with all parties to make this happen and finally make progress.

END OF MEETING